

Series Legend	
CE	Certification Series
OR	Office Reference
TB	True Beginner

Input Area	
Royalty Rate:	7.3%
Return Rate:	10.0%
Bonus Amount:	\$ 500.00

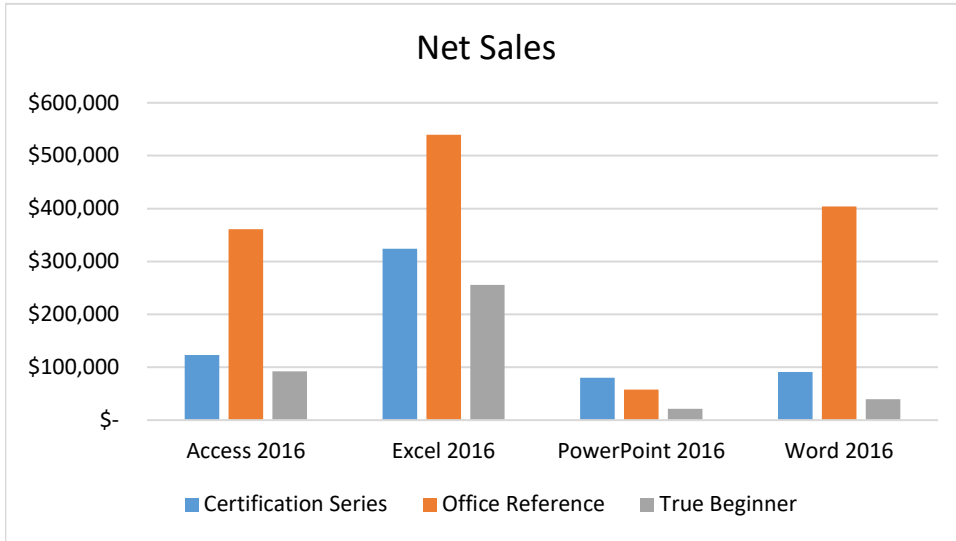
Net Sales	
Average	215684.6994
Highest	644904.45
Lowest	21650

Author	Series Code	Series Name	Software	Quantity Sold	No. Books Returned	Percent Returned	Unit Price	Net Sales	Author Royalties	Bonus	Author Earnings
Lopez	OR	Office Reference	Word 2016	8,584	500	5.8%	\$ 49.95	403795.8	29275.1955	\$ 500.00	29775.1955
Krupin	TB	True Beginner	Word 2016	1,847	271	14.7%	\$ 25.00	39400	2856.5	\$ -	2856.5
Cote	CE	Certification Series	Word 2016	2,684	400	14.9%	\$ 39.95	91245.8	6615.3205	\$ -	6615.3205
Yeung	OR	Office Reference	Excel 2016	11,841	1,042	8.8%	\$ 49.95	539410.05	39107.2286	\$ 500.00	39607.2286
Tremblay	TB	True Beginner	Excel 2016	9,475	957	10.1%	\$ 30.00	255540	18526.65	\$ -	18526.65
Torres	CE	Certification Series	Excel 2016	8,443	327	3.9%	\$ 39.95	324234.2	23506.9795	\$ 500.00	24006.9795
Martin	OR	Office Reference	Access 2016	8,064	834	10.3%	\$ 49.95	361138.5	26182.5413	\$ -	26182.5413
Alfero	TB	True Beginner	Access 2016	3,397	331	9.7%	\$ 30.00	91980	6668.55	\$ 500.00	7168.55
Daniels	CE	Certification Series	Access 2016	3,978	415	10.4%	\$ 34.49	122887.87	8909.37058	\$ -	8909.37058
Ortiz	OR	Office Reference	PowerPoint 2016	1,279	120	9.4%	\$ 49.95	57892.05	4197.17363	\$ 500.00	4697.17363
Wong	TB	True Beginner	PowerPoint 2016	1,050	184	17.5%	\$ 25.00	21650	1569.625	\$ -	1569.625
Kumar	CE	Certification Series	PowerPoint 2016	2,507	187	7.5%	\$ 34.49	80016.8	5801.218	\$ 500.00	6301.218
Bartalotti	TB	True Beginner	Outlook 2016	1,884	175	9.3%	\$ 25.00	42725	3097.5625	\$ 500.00	3597.5625
Wallace	OR	Office Reference	Windows 10	14,750	1,839	12.5%	\$ 49.95	644904.45	46755.5726	\$ -	46755.5726
Toulou	TB	True Beginner	Windows 10	8,342	803	9.6%	\$ 25.00	188475	13664.4375	\$ 500.00	14164.4375
Coleman	CE	Certification Series	Windows 10	6,124	741	12.1%	\$ 34.49	185659.67	13460.3261	\$ -	13460.3261

Author	Series Name	Software	Percent Returned	Unit Price	Net Sales
Cote	Certification Series	Word 2016	14.9%	\$ 39.95	\$ 91,245.80
Kumar	Certification Series	PowerPoint 2016	7.5%	\$ 34.49	\$ 80,016.80
Ortiz	Office Reference	PowerPoint 2016	9.4%	\$ 49.95	\$ 57,892.05
Alfero	True Beginner	Access 2016	9.7%	\$ 30.00	\$ 91,980.00
Bartalotti	True Beginner	Outlook 2016	9.3%	\$ 25.00	\$ 42,725.00
Krupin	True Beginner	Word 2016	14.7%	\$ 25.00	\$ 39,400.00
Wong	True Beginner	PowerPoint 2016	17.5%	\$ 25.00	\$ 21,650.00
Total					\$ 424,909.65

Net Sales

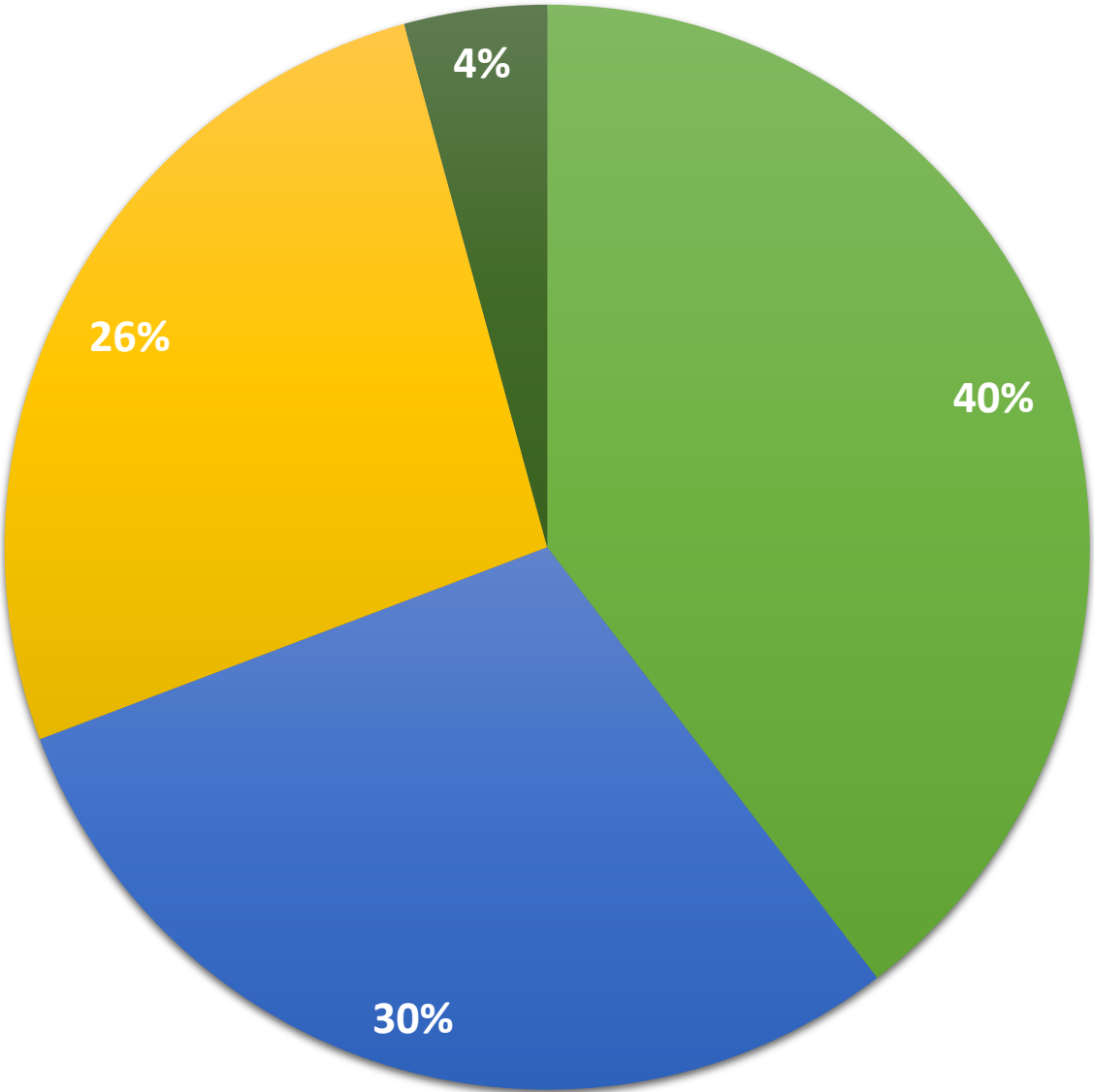
Software	Certification Series	Office Reference	True Beginner
Access 2016	\$ 122,887.87	\$ 361,138.50	\$ 91,980.00
Excel 2016	\$ 324,234.20	\$ 539,410.05	\$ 255,540.00
PowerPoint 2016	\$ 80,016.80	\$ 57,892.05	\$ 21,650.00
Word 2016	\$ 91,245.80	\$ 403,795.80	\$ 39,400.00



Net Sales

Software	Certification Series	Office Reference	True Beginner
Excel 2016	\$ 324,234.20	\$ 539,410.05	\$ 255,540.00
Word 2016	\$ 91,245.80	\$ 403,795.80	\$ 39,400.00
Access 2016	\$ 122,887.87	\$ 361,138.50	\$ 91,980.00
PowerPoint 2016	\$ 80,016.80	\$ 57,892.05	\$ 21,650.00

Office Reference Series



■ Excel 2016 ■ Word 2016 ■ Access 2016 ■ PowerPoint 2016